

TOP AGENT MAGAZINE

JOHN A. MANGLARDI JR.

John Manglardi Jr. – Senior Vice President of Mortgage Lending for CrossCountry Mortgage’s The Manglardi Group in Chicago – is a hardworking, consummately dedicated professional who consistently places the needs of his clients and Realtor partners front and center during every transaction. Having built his business on a foundation of vast experience, honesty and integrity, John has earned his stellar reputation as a trusted financial advisor.

John officially began his career in the mortgage industry when he became licensed in 2014, though he has spent his entire life prior to that immersed in the business as the son of legendary national mortgage executive, John Manglardi Sr. “My dad has had nearly 20,000 employees working under him during the course of his thirty-five-year career,” says John. “Even today, now that he’s retired, there are still \$300-million-dollar producers coming to him for his advice.” John Jr., having grown up surrounded by family members working in all aspects of the real estate industry, did not initially wish to follow in his father’s footsteps, eyeing instead a career as a musician while still in college. “I was in the concert production business and the music industry, with a focus on fun and art,” recalls John. “But I changed my course in my mid 20s and decided to follow in the footsteps of my dad, the best mortgage professional and the overall best man I’ve ever known.”

Once his father retired, John and his staff joined CrossCountry Mortgage in 2019, where his business has continued to grow and thrive, and is based almost entirely upon referred and returning clients, a sure sign of the top-of-the-line customer service he is providing. “I give every one of my clients the personal touch,”



says John, by way of explaining the trust and loyalty he inspires. “I stay very connected to them throughout the transaction. It’s about talking openly to my clients regarding their financial goals and learning what their needs are. I’m very clear, honest and transparent...at the end of the day, this is probably the biggest loan they will ever take out in their lives, so it’s important to be a trustworthy, honest, open and intelligent expert for them.”

John is proud of his association with CrossCountry Mortgage, and of the full spectrum of loan products they offer their clients. “Though we do pretty much everything in the residential mortgage space,” explains John, “we have built out a really great renovation loan division. I brand myself as the Renovation King of Chicago. Renovation loans are something I’ve spent a lot of time becoming a specialist at, and they’re great niche products with amazing financial benefits for our customers.”

John is also very civic minded, and he gives back to his community in a wide variety of ways, including his involvement with numerous charities and as a Board of Directors member for multiple real estate-centric organizations. When he’s not working, John enjoys nothing more than spending time with his wife and their young son. He also enjoys competitive BBQ’ing and playing a variety of instruments and music of all genres as a classically trained guitarist.

John’s plans for the future of his business include continued growth, adding additional staff to handle that growth, and above all – to continue providing his many grateful clients with the very best mortgage assistance available in all of Chicagoland.

For more information about John Manglardi Jr.,
please call 847-636-9397 or email Manglardi@myCCmortgage.com